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United Supermarkets Brings Distribution Operations In-House Through Acquisition of Llano Logistics

(LUBBOCK, Texas) – United Supermarkets, LLC, has completed a transaction to acquire Llano Logistics, Inc., according to an announcement today from Chris St. Clair, Executive Vice President for Information and Logistics. Llano Logistics has operated United’s two distribution centers – in Lubbock and Roanoke – since their opening.

The deal closed May 31 and means Llano, which had been owned by Exel, Inc., a subsidiary of Deutsche Post DHL, is now owned by United, and the approximately 300 Llano employees are now members of the United Supermarkets team.

It is the company’s third subsidiary operation in addition to its 52-store supermarket/convenience store chain. United purchased R.C. Taylor Distributing in 2007 and added Praters Foods in 2009.

“Llano will maintain a separate corporate structure, but this transaction allows us to closely align with and support the Llano team now and in the future,” St. Clair said.

Scott Mullins, previously general manager for Llano, becomes vice president of Llano Logistics and will continue to oversee the entire Llano team. Mike Lemons will serve as general manager of the Alliance Distribution Center (DC) in Roanoke, while Carlos Mendoza will serve as general manager of the Lubbock DC.



Scott Mullins

“This move provides additional synergy for our organization,” St. Clair explained. “There are significant cost savings and significant operational efficiencies that we gain through this acquisition. Most importantly, we also gain dedicated team members who have been with Llano since the beginning and who have worked to support United exclusively.”

The Lubbock DC, a facility of nearly 500,000 square feet, came online in June 2000. In 2010, the company added the Roanoke DC, a 200,000-square-foot facility with a primary focus of supplying United’s stores in and near the Dallas-Fort Worth area. Each location has been managed by the Llano Logistics team from the beginning.

About United Supermarkets

Now in its 97th year of operation, [United Supermarkets, LLC](#), is a Texas-based, family-owned grocery chain with stores in 30 markets across north and west Texas. A self-distributing company with its headquarters in Lubbock and distribution centers in Lubbock and Roanoke, United currently operates 52 stores under four distinct formats: [United Supermarkets](#), [Market Street](#), [Amigos United](#) and United Express.

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